



## Appointment Questionnaire

To request an agency appointment with Velocity Risk Underwriters, please tell us about your agency. Applications may be submitted via e-mail, fax or mail. For the most efficient service, please submit by email or fax.

The completed Appointment Packet with all attachments should be returned to:

**Email: [marketing@velocityrisk.com](mailto:marketing@velocityrisk.com)**  
 or  
**Fax: 615-645-6634**

Paper copies can also be mailed to:  
**Velocity Risk Underwriters**  
**3835 Cleghorn Ave., Ste 200B**  
**Nashville, TN 37215**

For more information call:  
**844-VRU-MKTG (844-878-6584)**

## Primary Office Information

Agency Name	
Mailing Address	Mailing City, State, Zip
Physical Address	Physical City, State, Zip
County	
Telephone	Fax
Agency E-mail Address	Website
Number and location of satellite offices	
Agency Management System	Check if you would like to receive policy download once available
Comparative Rater:	

## Key Contacts (Primary Office)

	Telephone	Email
Agency Principal		
Personal Lines/Office Manager		

Agency Incorporation

Corporation/LLC

Sole Proprietorship

In business since:

Errors and Omissions Carrier:

Limits \_\_\_\_\_ Effective date

Claims?

Current business distribution (by premium):

% Personal Lines

% Commercial Lines

Total Premium in Force

## PERSONAL LINES

States licensed:

States actively selling:

Number of licensed producers:

New business acquisition sources and strategy(ies):

Geographic target areas:

Top 5 Personal Lines Carriers:

Name	Monthly apps Home	Monthly apps Auto	% of in force policies

Flood carrier(s)

#of policies in force

Do you use any private flood endorsements/options? Please Describe

Reason(s) for pursuing additional home carriers

## COMMERCIAL LINES

### Top 5 Commercial Lines Carriers for Commercial Property in Coastal Areas

Name	Admitted/Non-Admitted(E&S)	# of Policies	Direct Appointment / Accessed through Broker

Please estimate the percentage of your commercial accounts in each TIV band

- 0 to \$2.5M in TIV %
- \$2.5 to \$5M in TIV %
- \$5M to \$10M in TIV %
- \$10M to \$25M in TIV %
- Over \$25M in TIV %

What kind of risks and/or risk characteristics require placement in Non-Admitted markets because of low admitted market availability?

- Distance to Ocean
- Building Age Insured
- Value Range
- Occupancy Classes
- Other

Do you have a need for Wind only coverage (1- Low Need, 5 – High Need)?

Do you have a need for primary flood coverage or is NFIP sufficient (1 – Low Need, 5 – High Need)?

Do you have any carriers offering primary flood coverage other than NFIP? Which ones?